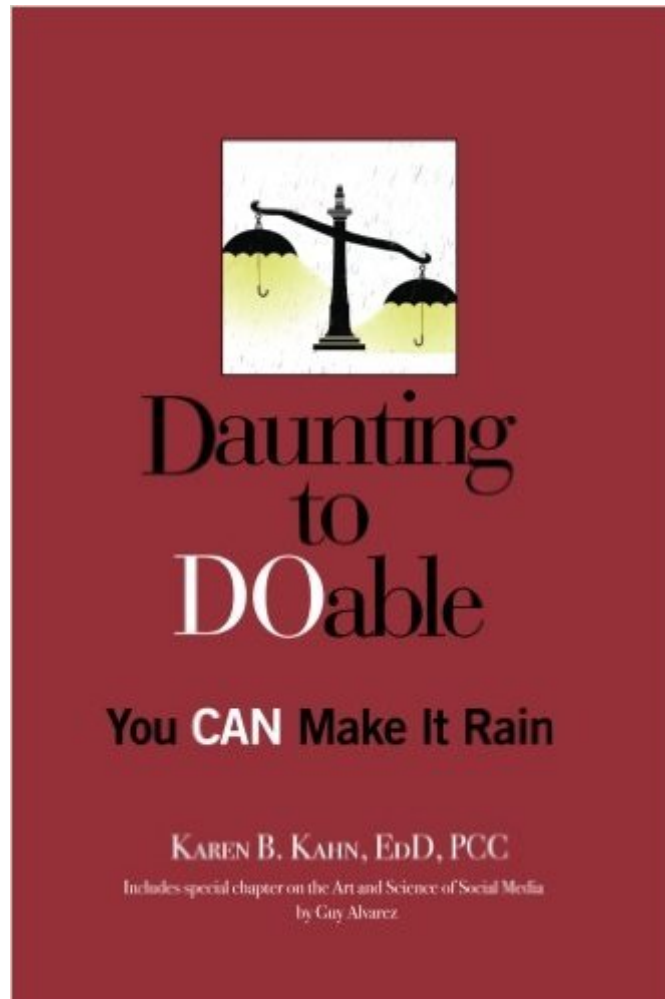


The book was found

Daunting To DOable: You CAN Make It Rain



Synopsis

Are you satisfied with the quality and quantity of the work you have? Are your business development efforts organized, clear and directed? Is your career going in the direction you dreamed of? If you answer "no" to any of these questions, *Daunting to DOable* is for you. This practical guide to business and relationship development provides step-by-step instructions to move from dreaming about success to having it. You will learn:

- The 3 Step Strategy for business development success
- How to talk to your friends about business
- A formula guaranteed to make rain and advance
- Components of truly effective conversations
- How to engage people authentically using your style

The title describes this book perfectly: "if your efforts to make rain feel daunting (and scattered), you CAN make it rain with the easy to follow approach and formula outlined in the book. Using a very informal "coaching voice" Karen Kahn talks to each reader, encouraging them, emphasizing that THEIR way can be leveraged into success, and explaining how effective action can easily and naturally be integrated into his/her personal and professional life. It's just a matter of WHAT, WHO, HOW! You CAN make it rain with this book in hand YOUR way. Use this new, step-by-step approach and get out the umbrella.

Book Information

Paperback: 240 pages

Publisher: Briggs Publishing (April 14, 2015)

Language: English

ISBN-10: 0986110000

ISBN-13: 978-0986110009

Product Dimensions: 6 x 0.6 x 9 inches

Shipping Weight: 15 ounces (View shipping rates and policies)

Average Customer Review: 5.0 out of 5 stars [See all reviews](#) (4 customer reviews)

Best Sellers Rank: #1,105,888 in Books (See Top 100 in Books) #7 in [Books > Law > Law](#)

[Practice > Law Office Marketing & Advertising](#) #99 in [Books > Law > Law Practice > Law Office](#)

[Education](#) #905 in [Books > Business & Money > Marketing & Sales > Marketing > Research](#)

Customer Reviews

No matter whether you are a junior associate or a partner you always should think about how to "make it rain". My top three reasons (and there are more and different ones for everybody) why I highly value Karen's book are:

1. Hands-on tips: Yes, there is an abstract explanation on what to do but the most helpful parts are the examples and suggestions given about what to do exactly.
- 2.

Long-term goals: It's the "big picture" that matters and for each step Karen offers different approaches all leading me to become successful in a way I feel comfortable with. Easy to read: Yes, I value this book because it flows. It's very well written, and everybody who had the pleasure of meeting Karen can picture her telling you what is written. Reading the book feels more like a conversation because you will find yourself nodding and making remarks like "Well, that makes so much sense, why didn't anybody tell me before?"

This book sets forth a digestible, sensible guide to developing business. Karen Kahn accurately depicts what clients are looking for and how that leads to business for the attorney.

An invaluable resource for building your book of business

This is a great book!

[Download to continue reading...](#)

Daunting to Doable: You CAN Make It Rain
Blender Recipes: 27 Blender Recipes You Can Make with High Speed Blenders - Juicing For Weight Loss & Vitality (Blender Recipes You Can Make With Your ... Star & Other High Speed Blenders & Juicers)
Guerrilla Rainmaking For Attorneys: How To Make Your Practice Rain Profits The Guerrilla Way
Sex: Make Him Scream: Make Your Man Scream In Bed, Simple Techniques To Make Him Love You Now And For Better Relationships
A roulette system that will not make you rich, but will show you the way to win all you need for a living: If you see a table full of people and then suddenly ... empty, just with one person, that is me.. Can I tell you about Epilepsy?: A guide for friends, family and professionals (Can I tell you about...?)
You Can Write for Magazines (You Can Write It!)
What Do You Mean, You Can't Eat in My Home?: A Guide to How Newly Observant Jews and Their Less Observant Relatives Can Still Get Along
Projects to Get You Off the Grid: Rain Barrels, Chicken Coops, and Solar Panels
HOW TO MAKE MONEY OPPOSING SPAMMERS - If You receive SPAM You can turn it into PROFIT
Who's Your Mama, Are You Catholic, and Can You Make A Roux? (Book 1): A Cajun / Creole Family Album
Cookbook
Blue Mind: The Surprising Science That Shows How Being Near, In, On, or Under Water Can Make You Happier, Healthier, More Connected, and Better at What You Do
Why Can't My Child Behave?: Why Can't She Cope? Why Can't He Learn?
The Feingold Diet updated for today's busy families
How to Make a Man Fall in Love with You: How to Seduce a Man. 6 Simple Steps to Make Him Beg for Your Attention (Dating Advice for Women - How to Get the ... Want You) (How to Get a Boyfriend Book 1)
I CAN CAN RELISHES, Salsa, Sauces & Chutney!! How to make relishes,

salsa, sauces, and chutney with quick, easy heirloom recipes from around the world ... or sell
(Frugal Living Series Book 3) Lets Make America Great Again Together: 7 Simple Steps That We
Can Do Together to Make America Even Better The Best of Make: (Make 75 Projects from the
pages of MAKE) Making a Modern Tactical Folder: Tips on How to Make a Folding Knife: Learn how
to make a folding knife with Allen Elishewitz. Knife making tips, supplies ... how to make custom
tactical folding knives. Soap Making: Essential Guide For Absolute Beginners. 20 Homemade
Organic Recipes: (How To Make Soap At Home) (Aromatherapy, How To Make Soap, How To
Make Homemade Soap) Thrift Store Reselling Secrets You Wish You Knew: 50 Different Items You
Can Buy At Thrift Stores And Sell On eBay And For Huge Profit (Reseller ... Store Items, Selling
Online, Thrifting)

[Dmca](#)